# JENNIFER KEMPER

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## **WORK EXPERIENCE**

# Kemper Content, Arlington, TX

Freelance Writer, Content and Communications Strategist

6/2023-Present

- Help small- mid-sized businesses make the most of limited resources, build credibility, and generate leads with owned content
- Write marketing content, speeches, video and podcast scripts, webinars, workshops, and event content
- Perform content audits and SEO keyword research to inform overall content strategy

## Cencora (formerly AmerisourceBergen), Conshohocken, PA

Director of Content

10/2018-4/2023

- Equipped team members to effectively evangelize Fortune 10 brand's story with tone of voice and editorial style refresh
- Introduced newsroom approach to owned media that met business goals and customer needs while boosting production by 168%
- Standardized content process across six marketing segments
- Built engaged audience: increased referral traffic by 29%, new users by 53%, time on page by 131%; reduced bounce rate by 75%
- Grew scope of role to include brand/promo copy and functioned as Creative Director in organization's in-house agency model, driving consistency across marketing channels
- Pitched and executed content-led campaigns that drove up to 427% more leads in some audience segments

### Senior Manager, Content Strategy

7/2015-9/2018

- Hired as individual contributor for enterprise content marketing; became one-person COE for multiple business units, eventually managing six-person content and copy team along with 20+ freelancers, content technology stack, and dedicated COE budget
- Defined brand voice; created house style guide and spearheaded marketing adoption
- Shifted internal perception of content's role and impact by introducing brand journalism, writing for events, executive social media, and high-visibility presentations

#### OnMessage, Dallas, TX

Senior Content Development Manager

03/2013-07/2015

- Evolved agency's content marketing approach to include branded content and custom publishing
- Created content and communications across healthcare, tech, and transportation
- Launched content marketing program for agency's largest client
- Led creative concepting and pitching for multi-channel marketing campaigns

#### RELEVANT VOLUNTEER EXPERIENCE

#### Junior League of Arlington, Arlington, TX

Vice President of Communications

6/2021-Present

- Established campaign approach to promoting fundraisers for local chapter of nonprofit with mission of advancing women's leadership for meaningful community impact
- Helped create annual plan to define how league will measure success
- Introduced goal metrics for communications team
- Improved quality of marketing materials and press releases; Grew social media reach by more than 20% on each platform
- Standardized graphics and messaging as part of parent brand refresh; trained league leaders on what a brand is and importance of consistency
- Redesigned website to improve user experience and build donor/recruiting audiences

**EDUCATION** 

BA English, Writing Minor University of Texas at Arlington

#### SKILLS + CERTIFICATIONS

AP, AMA, Chicago, and MLA Style
Brand journalism
Brand strategy
Content marketing
Content strategy
Copywriting
Creative direction
Creative pitching
External communications
Infographics
Long-form content
Owned media
SEO

Google Analytics Certification
HubSpot Digital Marketing Certification
HubSpot Inbound Marketing Certification